Ex Ante

Tempire

INC. MAGAZINE has released its annual list of “America’s Fastest-Growing Private Companies.” It is perhaps a sign of the times that two of the eight businesses in the “Legal & Accounting” category are providers of J.D. temps. Legal Network, which is ranked #100 overall on the list of 500 and #1 among the “Legal & Accounting” businesses, has seen its revenue grow by 1,496 percent since 1998. The mascot of Contract Counsel, the other Inc. 500 temp lawyer service, is Thomas Edison. Certainly Edison was admirably inventive, but aren’t there any famous lawyers who would qualify as mascots on that ground?

In other Inc. 500 business, we are pleased to note that the producer of our Supreme Court bobblehead dolls, Alexander Global Promotions, came in 301st, having enjoyed 588 percent growth over the past five years. And consider this anecdote from The Diamond Group, a building security company ranked #68:

CEO Jeannette Diamond made the most out of a sexist comment. She once offered her security services to a valuable-coin dealer transporting his collection. His reply: “When I want security, I want big men carrying big guns.” She asked him to put that in writing, submitted it to the Small Business Administration, and was granted 8(a) status, which allows minority businesses to bid on government contracts. Now the Diamond Group provides building security for federal agencies and facilities such as NASA and the IRS service center in Austin. … Because of its explosive growth, the Diamond Group remained in the 8(a) Business Development Program for only three out of the customary nine years.

But the more things change ...

The majority of Diamond’s recruits come from the military. She also hires more men. “Clients expect that. You give them what they want. Besides, they’re more attracted to firearms than women are.”

We suggest that Ms. Diamond beware of female job applicants who ask her to put that in writing.

Inc., Special Issue Fall 2003, at 42, 85, 114.

Meet the Winstones

Fred and Wilma used to be spokes-celebrities for R.J. Reynolds, back when the innocents at Big Tobacco didn’t realize that cigarettes were hazardous to your health. The Flintstones probably could sign up again today. More in the Autumn Green Bag.

Equus Ipsa Loquitur

The foreword to the U.S. General Accounting Office’s Principles of Federal Appropriations Law, produced by the agency’s Office of the General Counsel, explains that the objective of the book “is to present a basic reference work covering those areas of law in which the Comptroller General renders decisions and which are not covered in other GAO publications. … We have tried to be simultaneously basic and detailed – basic so that the book will be useful as a ‘teaching